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BUSINESS OPPORTUNITIES FROM ISRAEL

September-October 2021

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: chamber@chamber.org.il

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please [click here](#)

Thank you in advance for your cooperation.

Offer No.	Interested in	Subject
125644	Export	Dead Sea Cosmetics and Natural Raw Materials, Dead Sea Salt and Mud
125652	Export	IOT Smart Waste and Recycling Management
125645	Export/JV	HLS and Aerospace - Aerial Intelligence System
125646	Export	Women's Apparel
125648	Import	Breakfast solutions for kids and adults with health values. Sesame/Tahini -based food products, such as Tahini cookies and bars.
125649	Import	Fire Protection - Industrial Clothes
125653	Import	Mayonnaise, Mustard, Peanut Butter, Canned Vegetables (Beans)
125647	Import/Export	Export: Frozen Dough, Breads, Rolls, Pastries, Cakes, etc. Import: Special kinds of pastries such as bagels, pretzels, surborek, etc.

EXPORT

Company Name	Dead Sea Cosmetics (74490)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.drmuddeadsea.com
Year of Establishment	2015
No. of Employees	22
Offer No.	125644
Summary of offer	Export: Dead Sea Cosmetics and Natural Raw Materials, Dead Sea Salt and Mud
<p><u>Description of Offer</u></p> <p>Our company is an exporter and distributor of Dead Sea cosmetics and natural raw materials, Dead Sea salt and mud.</p> <p>The company is the exclusive distributor of the leading cosmetics brand Dr. MUD Dead Sea Cosmetics.</p> <p>We also offer our product range for private label production.</p> <p>Our company also offers OEM services (development and production of cosmetics according to customer's requirement).</p>	
Potential Partners	Distributors in the beauty field.
Target Countries	Ukraine, Belarus, Georgia, Latvia, Lithuania, Estonia, Britain, Ireland, Sweden, Finland, Norway, United States, Canada, Mexico, Australia, New Zealand, Philippines, Singapore, Thailand, Japan, South Africa, United Arab Emirates.

Company Name	PSI Ecology Ltd. (13993)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division

	Email: chamber@chamber.org.il
Website	www.data-bins.info
Year of Establishment	2000
No. of Employees	12
<i>Offer No.</i>	125652
Summary of offer	Export/Cooperation/Joint Venture: IOT Smart Waste and Recycling Management
<p><u>Description of Offer</u></p> <p>Databin: A Smart IoT Monitoring Solution that optimizes Waste Collection</p> <p>Started as a joint project with Israel's Innovation Authority, Databin is a smart IoT monitoring solution that collects data regarding garbage volume, humidity and temperature, analyzes all data and transmits it to the user interface. It is the only system (AFAIK) that supports a fully automated end-to-end service with no action required from any of its users, including the evacuation truck driver. The driver just needs to drive between the stops as navigated by the system and the pickup process is being recorded automatically in real-time. So, by the time the driver gets back to his seat, his tablet is already updated, and driving directions to the next point is ready on his screen.</p> <p>With intelligent routing and collection, Databin helps its customers reduce mileage, save and streamline garbage collection and prevent environmental hazards associated with garbage accumulation. It saves between 30-50 percent of evacuation costs. Moreover, it learns the behavior of the bins and improves and optimizes the work plans from program to program.</p> <p>Looking at its efficiency, many leading organizations are increasingly adopting Databin for waste optimization. In Israel, the Tamir government recycling corporation, which works to reduce waste through recycling, chose the smart system's Databin from PSI Ecology to optimize and achieve maximum optimization in the collection of recycled material and reduce waste.</p>	
Potential Partners	Governments, municipalities, garbage corporations, fertilizer companies.
Target Countries	Europe

Company Name	TAR Ideal Concepts (22068)
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Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.tardeal.com
Year of Establishment	1989
No. of Employees	40
Offer No.	125645
Summary of offer	Export/JV/Representation: HLS and Aerospace - Aerial Intelligence System
<p><u>Description of Offer</u></p> <p>ISTAR UAS platforms provide high grade military intelligence and surveillance information for military, civilian and HLS markets. Partnering with leading system manufacturers.</p> <p>We deliver high level, aerial intelligence system, for reconnaissance gathering missions in the most adverse environments.</p> <p>Our engineers have “hands on” experience in R&D and the production of UAV’S, aircraft and specialized aero systems and platforms for military and technology companies worldwide.</p>	
Other Information	We are looking for local distributor of "Istar" that manufacture and develop VTOL UAV, for Police and Commercial Purposes.
Potential Partners	Local Defense Integrators
Target Countries	France, Italy Spain.

Company Name	Gershon Bram Ltd. (19531)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.gershon-bram.com
Year of Establishment	1982
No. of Employees	15

Offer No.	125646
Summary of offer	Export: Women's Apparel
<p><u>Description of Offer</u></p> <p>We are one of the leaders in the field of Women's Fashion, and we were selected as one of the ten Israeli designers to represent Israel in a special exhibition commemorating the 50th Anniversary for the state of Israel.</p> <p>We manufacture Women's Apparel, such as: dresses, tunics, pants, shirts, etc. in Israel and we search new countries to export our collections.</p> <p>We use natural fabrics for most of our collections.</p> <p>The design, production and marketing are done in Israel.</p> <p>The products are intended for women 40+ in sizes from S to XXL.</p>	
Potential Partners	Importers and Distributors in the fashion industry.
Target Countries	UK, Germany, Italy, Russia.

IMPORT

Company Name	Miro Trade Ltd. (14529)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.mirofoods.com
Year of Establishment	1948
No. of Employees	10
Offer No.	125648
Summary of offer	Import: 1. Breakfast solutions for Kids and adults with health values.

	2. Sesame-based food products, for example Tahini cookies and bars or anything that is sesame/Tahini based.
<p><u>Description of Offer</u></p> <p>We are a well- known and long-standing company active in the import of various food products for over 60 years already to the Israeli market.</p> <p>The company provides all the necessary services and expertise to bring a product to market efficiently in Israel.</p> <p>With our vast experience of importing food products to the Israeli market, we developed the necessary expertise to adapt marketing strategies tailored to the specific needs of each individual product in the unique Israeli ecosystem.</p> <p>Currently we are looking for the following products:</p> <ol style="list-style-type: none"> 1. Breakfast solutions for children and adults with health values. 2. Sesame-based food products, for example Tahini cookies and bars or anything that is sesame/ Tahini based. 	
Potential Partners	Food Manufacturers of the above mentioned products.
Target Countries	Worldwide

Company Name	JB Kurman (58224)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.jb-kurman.com
Year of Establishment	2006
No. of Employees	67
<i>Offer No.</i>	125649
Summary of offer	Import: Fire Protection - Industrial Cloths
<p><u>Description of Offer</u></p> <p>Our company, established in 2006, is a leading Israeli passive fire protection solutions supplier.</p>	

<p>We produce and import fire resilient materials and install protective accessories in various construction projects.</p> <p>The company produces and imports flame retardants, pipe wraps, coating materials, fire barriers and more.</p> <p>We are the representative in Israel of several well-known and leading global companies in the passive fire protection industry, such as: TREMCO-Rpm Group, NULLIFIRE, Polyseam, Contego, ISOLTEK INTERNATIONAL, and more.</p>	
Other Information	The company adheres to the requirements of Israel's Fire and Rescue Services and holds international standards such as UL, BS and DIN.
Potential Partners	Factories that produce industrial cloths.
Target Countries	Turkey, Jordan.

Company Name	East & West Ltd. (18202)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.ewi.co.il
Year of Establishment	1992
No. of Employees	100
<i>Offer No.</i>	125653
Summary of offer	Import: Mayonnaise, Mustard, Peanut Butter, Canned Vegetables (Beans)
<p><u>Description of Offer</u></p> <p>Our company specializes in importing, distributing and marketing to the HoReCa market as well as to the retail market.</p> <ul style="list-style-type: none"> • We are a privately owned company established in 1992. • We opened the first Asian supermarket in Israel. 	

- Warehouse –7,700 sq.m, located in prime distribution location in Israel.
- We expand the business range of portfolio to Mexican & Italian Foods.
- Constant annual growth of 15% over the last 4 years.
- Continuous expansion of the company products' portfolio in order to fit market demands.

Potential Partners	Food and Beverages manufacturers
Target Countries	Worldwide.

IMPORT/EXPORT

Company Name	General Mills Israel Ltd. - Pillsbury Brand (25400)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	
Year of Establishment	1998
No. of Employees	200
Offer No.	125647
Summary of offer	Export: Frozen Dough, Breads, Rolls, Pastries, Cakes, etc. Import: Special kinds of pastries such as bagels, pretzels, surborek, etc.
<p><u>Description of Offer</u></p> <p>Pillsbury is one of the leading brands in Israel in the foodservice market.</p> <p>We produce most of our products in Israel and market & distribute them all over the country to our sales points - marketing chains, bakeries, hotels, restaurants, etc.</p> <p>We would like to <u>export</u> our products marketed as frozen dough, par baked dough, breads, rolls, pastries, cakes.</p> <p>We are also interested to <u>import</u> special kinds of pastries such as: bagels, pretzels, surborek and etc.</p>	
Potential Partners	Bakery products factories, importers.
Target Countries	Worldwide.